MADISON GREEN MASTER ASSOCIATION, INC.

Financial Statements

For the year ended December 31, 2018

HAFER

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors Madison Green Master Association, Inc.

We have audited the accompanying financial statements of Madison Green Master Association, Inc. ("the Association"), which comprise the balance sheet as of December 31, 2018, and the related statement of revenues and expenses and changes in fund balances and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Madison Green Master Association, Inc. as of December 31, 2018, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Palm Beach, Florida

la LLC

July 25, 2019

MADISON GREEN MASTER ASSOCIATION, INC. BALANCE SHEET December 31, 2018

	Operating Fund		Replacement Fund			Total Funds
Assets						
Cash and cash equivalents Certificates of deposit (Note 2) Assessments receivable, net (Note 4) Prepaid expenses Property and equipment, net (Note 2) Utility deposits	\$	1,226,579 - 73,531 57,093 8,563 3,316	\$	695,279 249,118 - - - -	\$	1,921,858 249,118 73,531 57,093 8,563 3,316
Total assets	\$	1,369,082	<u>\$</u>	944,397	\$	2,313,479
Liabilities and fund balances						
Accounts payable and accrued expenses Prepaid maintenance fees Deferred cable income (Note 9) Refundable deposits	\$	38,546 119,672 166,979 14,146	\$	- - -	\$	38,546 119,672 166,979 14,146
Total liabilities		339,343		-		339,343
Fund balances		1,029,739		944,397		1,974,136
Total liabilities and fund balances	\$	1,369,082	\$	944,397	<u>\$</u>	2,313,479

MADISON GREEN MASTER ASSOCIATION, INC. STATEMENT OF REVENUES AND EXPENSES AND CHANGES IN FUND BALANCES For the year ended December 31, 2018

	Operating Fund		Replacement Fund			Total Funds
Revenues						
Maintenance assessments Cable rebate revenue (Note 9) Owner interest, legal and late fees Interest income Other income	\$	1,725,100 28,625 29,359 737 22,966	\$	84,000 - - 3,507 200	\$	1,809,100 28,625 29,359 4,244 23,166
Total revenues		1,806,787		87,707		1,894,494
Expenses						
Administration Common area expenses Grounds maintenance Recreation expenses Major repairs and replacements		275,921 965,453 294,209 310,293		- - - - 73,347		275,921 965,453 294,209 310,293 73,347
Total expenses		1,845,876		73,347		1,919,223
Excess (deficiency) of revenues over expenses		(39,089)		14,360		(24,729)
Fund balances, beginning of year		1,063,478		935,387		1,998,865
Interfund transfers (Note 10)		5,350		(5,350)	_	
Fund balances, end of year	\$_	1,029,739	\$	944,397	<u>\$</u>	1,974,136

MADISON GREEN MASTER ASSOCIATION, INC. STATEMENT OF CASH FLOWS For the year ended December 31, 2018

	Operating Fund	Replacement Fund	Total Funds
Cash flows from operating activities Excess (deficiency) of revenues over expenses	\$ (39,089)	\$ 14,360	\$ (24,729)
Adjustments to reconcile (deficiency) excess of revenues over expenses to net cash (used) provided by operating activities:			
Provision for bad debts Depreciation expense	(33,904) 5,174	-	(33,904) 5,174
Changes in assets and liabilities: Assessments receivable Prepaid expenses Accounts payable and accrued expenses Prepaid maintenance fees Deferred cable income Refundable deposits	26,893 720 21,327 14,915 (28,625) 400	- - - - -	26,893 720 21,327 14,915 (28,625) 400
Net cash (used) provided by operating activities	(32,189)	14,360	(17,829)
Cash flows (to) investing activities Purchase of property and equipment Reinvestment of earnings on certificates of deposit	(5,350)	(3,076)	(5,350) (3,076)
Net cash (used) by investing activities	(5,350)	(3,076)	(8,426)
Cash flows (to) financing activities Interfund transfers	5,350	(5,350)	
Net (decrease) increase in cash and cash equivalents	(32,189)	5,934	(26,255)
Cash and cash equivalents, beginning of year	1,258,768	689,345	1,948,113
Cash and cash equivalents, end of year	\$ 1.226,579	\$ 695,279	<u>\$ 1,921,858</u>

NOTE 1: Organization

Madison Green Master Association, Inc. ("the Association") was incorporated under the law of the State of Florida as a not-for-profit corporation on December 30, 1999. The Association is responsible for maintaining and preserving the common property of the Association in accordance with the terms of Florida Statutes §720 and the provisions of the Association's governing documents. The Association consists of 1,145 units located in Royal Palm Beach, Florida.

NOTE 2: Summary of significant accounting policies

Fund accounting

The Association prepares its financial statements on the accrual basis of accounting and presents them using fund accounting, using separate funds for operations and future major repairs and replacements. Disbursements from the operating fund are generally for the day-to-day operations and non-recurring unanticipated expenditures of the Association and are made at the discretion of the Board of Directors. Disbursements from the replacement fund generally are made only for designated purposes.

Interest earned

Interest earned by each fund is allocated to the appropriate fund. Income taxes on the interest earned are paid from the operating fund.

Property and depreciation

The Association capitalizes all real property and certain personal property which it purchases. Common areas owned by the Association are reserved for the use of the owners and/or are required to be maintained as common areas under the Declaration and/or governmental restrictions; therefore, the sale of such common areas for revenue is remote. Accordingly, such common areas are not recorded in the financial records of the Association. Capitalized property and equipment are depreciated over the estimated useful lives of the assets using the straight-line and accelerated methods of depreciation. At December 31, 2018, depreciation expense was \$5,174. A schedule of property, equipment, and accumulated depreciation at December 31, 2018 is as follows:

Gym equipment	\$ 40,876
Golf cart	 5,350
	 46,226
Less: accumulated depreciation	(37,663)
·	\$ 8,563

Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Accordingly, actual results could differ from those estimates.

Cash and cash equivalents

Cash and cash equivalents include all monies in banks including certificates of deposits and money market funds. Cash equivalents include highly liquid securities with a maturity of 90 days or less.

Short-term financial instruments

The carrying amount of the Association's financial instruments, which include cash and cash equivalents, assessments receivable, prepaid expenses, accounts payable and accrued expenses and other assets and liabilities, approximate their fair values due to their short-term maturities.

NOTE 2: Summary of significant accounting policies (continued)

Compensated absences

Employees of the Association are entitled to paid vacations, sick days, and other time off depending on job classification, length of service, and other factors. The Association policy is that employees must use vacation annually or it is no longer available; accordingly, no liability has been recorded in the accompanying financial statements. The Association's policy is to recognize the costs of compensated absences when paid to employees.

Certificates of deposit

Certificates of deposit consist of those certificates with original maturities of more than 90 days. The certificates are carried at cost plus any interest earned and reinvested. The Association, at least annually, assesses for any other-than-temporary impairment, and as of the date of these financial statements, the Association does not believe any impairment exists. The certificates have varying maturity dates and varying interest rates. At December 31, 2018, certificates of deposit totaled \$249,118.

Utility pass-through

In accordance with FASB ASC 605-45, the Association recognizes utility pass-through assessments using principal agent considerations. The Association is primarily involved in the determination of a specific service, it has the discretion in selecting the suppliers of such services, and it bears the credit risk for the amounts billed for the service; accordingly, management has determined that the Association is the principal, and, accordingly, recognizes all utility pass-through activities using gross reporting.

Recently issued accounting guidance, not yet adopted

In February 2016, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2016-02, "Leases". The standard will affect all entities that lease assets and will require lessees to recognize a lease liability and a right-of-use asset for all leases (except short-term leases that have a duration of less than one year) as of the date on which the lessor makes the underlying asset available to the lessee. For non-public entities, such as the Association, the new standard is effective for annual periods beginning after December 15, 2019. While the Association expects the adoption of this standard to result in an increase to its reported assets and liabilities, the Association has not yet determined the full impact that the adoption of this standard will have on its financial statements and related disclosures.

In May 2014, the FASB issued ASU No. 2014-09, "Revenue from Contracts with Customers". This new quidance will replace most existing U.S. GAAP guidance on this topic. The new revenue recognition standard provides a unified model to determine when and how revenue is recognized. The core principle is that a company should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration for which the entity expects to be entitled in exchange for those goods or services. In August 2015, the FASB issued ASU No. 2015-14, which deferred, by one year, the effective date for the revenue reporting standard. Additionally, in March 2016, the FASB issued ASU No. 2016-08, "Revenue from Contracts with Customers, Principal versus Agent Considerations (Reporting Revenue Gross versus Net)" clarifying the implementation guidance on principal versus agent considerations. Specifically, an entity is required to determine whether the nature of a promise is to provide the specified good or service itself (that is, the entity is a principal) or to arrange for the good or service to be provided to the customer by the other party (that is, the entity is an agent). The determination influences the timing and amount of revenue recognition. For non-public entities, such as the Association, these new ASUs are effective for annual periods beginning after December 15, 2018. Effective January 1, 2019, the Association has adopted the new revenue recognition requirements as required; the Association does not believe the effects will have a material effect on its financial statements.

Subsequent events

Subsequent events have been evaluated through July 25, 2019, the date the financial statements were available to be issued in accordance with FASB ASC 855.

NOTE 3: Concentration of credit risk

The Association maintains its cash in bank at various financial institutions whereby are insured up to \$250,000 by the Federal Deposit Insurance Corporation. At December 31, 2018, the Association has uninsured deposits in the amount of \$860,346.

NOTE 4: Owners' assessments and allowance for uncollectible accounts

Monthly assessments to owners are based upon a share of the budgeted operating expenses and future major repairs and replacements. The Association retains excess operating funds at the end of the year for use in future operating periods. Assessments receivable at the balance sheet date represent fees due from owners. Assessments paid in advance are included on the balance sheet as prepaid maintenance fees. The Association's policy is to retain legal counsel and place liens or foreclose on units of members whose assessments are delinquent. The Association's estimate of the allowance for uncollectible accounts is based on relevant information about past events, including historical experience, current conditions, and reasonable and supportable forecasts that affect the collectability of reported amounts.

The Association's assessments receivable at December 31, 2018 were as follows:

Assessments receivable	\$ 123,713
Less: allowance for doubtful accounts	 (50,182)
	\$ 73,531

NOTE 5: Litigation

The Association is a party to various legal actions normally associated with homeowners' associations, such as the collection of delinquent assessments and covenant compliance matters, the aggregate effect of which, in management's opinion, would not be material to the future financial condition of the Association.

NOTE 6: Insurance contingencies

In the event of a loss due to a hurricane the Association would be responsible for a deductible of 3% of the total insured value of the property under the provisions of the hurricane loss insurance contract.

NOTE 7: Other commitments and contingencies

The Association has contracted with various vendors for various services to maintain the common property related to certain administration, common area expenses, grounds maintenance and recreation expenses. These contracts are approved, as necessary, by the Board of Directors and have varying expiration dates and renewal terms.

NOTE 8: Income taxes

The Association makes a yearly election to be taxed either under Internal Revenue Code Section 528 as a condominium association or under regular corporate income tax provisions. For the year ended December 31, 2018, the Association was taxed under Section 528. Under this election, the Association is generally taxed only on non-membership income, such as interest earnings, at applicable rates. Additionally, from time to time, certain temporary differences may arise between financial and taxable income, the overall effects of which are not material to the financial statements taken as whole. As such, the Association has not recorded deferred income taxes at December 31, 2018. The Association's policy on income statement classification of interest and penalties related to income tax obligations is to include such items as part of income tax expense. Generally, the Association's federal income tax returns for 2016 - 2018 remain subject to possible examination by the Internal Revenue Service.

NOTE 9: Deferred cable revenue

On November 9, 2016, the Association entered into a new bulk cable contract with Comcast. The Association engaged Community Cable Consultants, LLC as a consultant to assist in the negotiations with Comcast. As consideration for entering into an eight-year contract, Comcast agreed to pay the Association \$250 per unit, or \$286,250 ("the compensation amount"). As compensation for their services, Community Cable Consultants, LLC was paid 20% of the total compensation amount, or \$57,250, resulting in a net amount to the Association totaling \$229,000. The Association, in accordance with accounting policies generally accepted in the United States of America, is amortizing the revenue over the life of the contract. For the year ended December 31, 2018, the Association has recognized \$28,625 as cable rebate revenue. At December 31, 2018, the remaining balance of \$166,979 is recorded as deferred cable revenue and will be recognized over the remaining life of the contract.

NOTE 10: Future major repairs and replacements

The Association's governing documents and FS §720 require that the Association's annual budget include budgeted assessments for future major repairs and replacements (reserves), unless waived in whole or in part by a vote of the owners in accordance with the governing documents and Florida law. Accumulated funds are held in separate interest-bearing accounts and are generally not available for operating purposes.

Reserve funds are accumulated based on estimated current costs of the components of common property. Actual expenditures may vary from the estimated amounts and the variations may be material. Therefore, amounts accumulated in the replacement fund may not be adequate to meet all future needs for major repairs and replacements. If additional funds are needed, the Association may increase regular assessments, pass special assessments, or delay major repairs and replacements until funds are available.

During 2017, the Board of Directors contracted with a reserve specialist to conduct an independent study to estimate the useful lives, the remaining useful lives, and replacement costs of the common property components. The schedule included in the required supplementary information on future major repairs and replacements is based upon this study.

For the year ended December 31, 2018, the Association voluntarily funded reserves in the amount of \$84,000. For the year ending December 31, 2019, the Association is voluntarily funding reserves in the amount of \$88,800.

THE BUDGET OF THE ASSOCIATION DOES NOT PROVIDE FOR RESERVE ACCOUNTS FOR CAPITAL EXPENDITURES AND DEFERRED MAINTENANCE THAT MAY RESULT IN SPECIAL ASSESSMENTS. OWNERS MAY ELECT TO PROVIDE FOR RESERVE ACCOUNTS PURSUANT TO THE PROVISIONS OF FLORIDA STATUTES 720.303(6), UPON APPROVAL OF NOT LESS THAN A MAJORITY OF THE TOTAL VOTING INTEREST IN THE ASSOCIATION.

THE BUDGET OF THE ASSOCIATION PROVIDES FOR THE LIMITED VOLUNTARY DEFERRED EXPENDITURE ACCOUNTS INCLUDING CAPITAL EXPENDITURES AND DEFERRED MAINTENANCE, SUBJECT TO LIMITS ON FUNDING CONTAINED IN OUR GOVERNING DOCUMENTS. BECAUSE THE OWNERS HAVE NOT ELECTED TO PROVIDE FOR RESERVE ACCOUNTS PURSUANT TO SECTION 720.303(6), FLORIDA STATUTES, THESE FUNDS ARE NOT SUBJECT TO THE RESTRICTIONS ON USE OF SUCH FUNDS SET FORTH IN THAT STATUTE, NOR ARE RESERVES CALCULATED IN ACCORDANCE WITH THAT STATUTE.

NOTE 10: Future major repairs and replacements (continued)

Components of the replacement fund are as follows:

		Balance 01/01/18	_ <u>A</u>	dditions	Interest Income	Ex	penses	T	ransfers		Balance 2/31/18
General reserves Interest	\$	892,538 42,849	\$	84,200 ¹	\$ 3,507	\$	73,347	\$	(5,350) ²	\$	898,041 46,356
	\$	935,387	\$	84,200	\$ 3,507	<u>\$</u>	73,347	\$	(5,350)	<u>\$</u>	944,397
Details of pooled e	xpe	nses:									
Playground equipr Painting Computers Basketball court Pool furniture	neni	t				\$	51,927 14,970 2,447 2,349 1,654				
						\$	/3,34/				

NOTE 11: Related party transactions

During 2018, the Association reimbursed their past and current property managers for various out-of-pocket expenses. For the year ended December 31, 2018, the Board of Directors approved reimbursements totaling approximately \$33,546 to these individuals. At December 31, 2018, the Association is indebted to this related party for \$300.

¹ Additions is comprised of current year budgeted funding of \$84,000 and \$200 of other income.

² During 2018, the Association recorded a transfer in the amount of \$5,350 for a golf cart that was purchased in the replacement fund and capitalized in the operating fund.



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INDEPENDENT AUDITORS' REPORT ON SUPPLEMENTARY INFORMATION

To the Board of Directors

Madison Green Master Association, Inc.

Report on the Financial Statements

We have audited the financial statements of Madison Green Master Association, Inc. ("the Association") as of and for the year ended December 31, 2018, and our report thereon dated July 25, 2019, which expressed an unmodified opinion on those financial statements, appears on Page 1.

Report on Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The schedule of operating expenses compared to budget on Pages 11 and 12, which is the responsibility of management, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information, except for the portion marked "unaudited," was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole. The information marked "unaudited" has not been subjected to the auditing procedures applied in the audit of the financial statements and, accordingly, we do not express an opinion or provide assurance on it.

Disclaimer of Opinion on Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the Schedule of Future Major Repairs and Replacements on Page 13 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Financial Accounting Standards Board, which considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Palm Beach, Florida July 25, 2019

En LLC

MADISON GREEN MASTER ASSOCIATION, INC. SCHEDULE OF OPERATING EXPENSES COMPARED TO BUDGET For the year ended December 31, 2018

		Actual		Budget naudited)	Variance Favorable (Unfavorable)			
Administration	¢.	24.406	\$	24 500	\$	374		
Accounting service Bad debt expense	\$	31,126	Ф	31,500 36,000	Ф	36,000		
Bank charges		941		1,000		50,000		
Comcast dispute		1,614		1,000		(1,614)		
Depreciation expense		5,174		_		(5,174)		
Insurance expenses		58,232		72,000		13,768		
Legal fees		17,082		6,000		(11,082)		
Legal fees - collections		7,632		7,000		(632)		
Licenses and permit fees		6,131		4,200		(1,931)		
Office equipment		7,206		6,000		(1,206)		
Office supplies and printing		10,130		10,000		(130)		
Postage		1,995		3,400		1,405		
Professional fees		9,125		8,000		(1,125)		
Salaries		115,108		117,000		1,892		
Telephone		4,425		3,900		(525)		
·		275,921		306,000		30,079		
	·							
Common area maintenance								
Cable TV		964,202		1,207,487		243,285		
Channel 63 and website		1,251		400		(851)		
		965,453		1,207,887		242,434		
Grounds maintenance								
Fertilizer and pest control		15,282		21,500		6,218		
Irrigation repairs and maintenance		38,429		27,000		(11,429)		
Lakes and preserves		40,944		41,334		390		
Lakes and preserves - extras		812		3,000		2,188		
Landscape extras		7,088		12,000		4,912		
Lawn and landscape maintenance		138,000		138,000		-		
Mulch		12,700		19,000		6,300		
Seasonal flowers		17,694		10,000		(7,694)		
Trees and palms trimming		23,260		25,000		1,740		
	\$	294,209	\$	296,834	\$	2,625		

MADISON GREEN MASTER ASSOCIATION, INC. SCHEDULE OF OPERATING EXPENSES COMPARED TO BUDGET (CONT'D) For the year ended December 31, 2018

		Actual	_(U	Budget naudited)	Fa	ariance avorable favorable)
Recreation expenses			_		_	
Alarm system	\$	2,779	\$	3,200	\$	421
Clubhouse functions		6,265		4,000		(2,265)
Electricity		68,069		66,000		(2,069)
Golf cart and minor equipment		600		500		(100)
Gym maintenance		2,863		2,800		(63)
ID system and doors		2,697		2,000		(697)
Janitorial supplies		4,267		4,000		(267)
Pest control		1,535		1,500		(35)
Pool maintenance		18,683		18,000		(683)
Pool repairs and upgrade		15,536		10,000		(5,536)
Repairs and maintenance		42,044		25,000		(17,044)
Special projects		2,604		92,000		89,396
Tennis and basketball courts		3,044		2,500		(544)
Trash removal		2,901		3,300		399
Uniforms		666		800		134
Wages		127,283		122,000		(5,283)
Water and sewer		8,457		8,000		(457)
rate and cone.		310,293		365,600		55,307
Total budgeted expenses	<u>\$</u>	1,8 <u>45,876</u>	\$	2,176,321	\$	330,445

MADISON GREEN MASTER ASSOCIATION, INC. SCHEDULE OF FUTURE MAJOR REPAIRS AND REPLACEMENTS (UNAUDITED) December 31, 2017

The following schedule is based upon a study conducted by an independent consultant in 2017 to estimate the remaining useful lives and replacement costs of the components of common property. The schedule provides information about components of common property.

Component	Estimated Useful Life (years)	Estimated Remaining Life (years)	 stimated placement Cost	_	Fund Balance 12/31/18	_	Approved Budgeted Funding 12/31/19
Roofing	12-26	1-25	\$ 214,721	\$	_	\$	-
Painting	8-16	0-12	41,199		-		-
Paving	5-24	2-9	270,606		-		-
Interiors	8-30	0-19	391,078		-		-
Restoration	10-30	0-26	195,456		-		-
Pool area	5-32	0-14	234,474		-		-
Sports courts	8-28	0-11	221,115		-		-
General reserves	_	_	-		898,041		88,800
Interest	-	-	 	_	46,356	_	
			\$ 1,568,649	<u>\$</u>	944,397	<u>\$</u>	88,800